

Emergency Medicine Services

Q4 2023

Market Update

The Emergency Medicine Services (EMS) sector continues to see strong deal flow with a sustained volume of bolt-on acquisitions by hospital / health systems. These scaled organizations remain eager to grow market share and expand into more rural markets with the intent to drive inpatient admissions and surgical volume, both critical revenue sources for health systems.

Most notably, HCA Healthcare continues to execute on its growth plan to invest billions into its EMS footprint. The for-profit hospital system has added over 100 free-standing emergency departments in the last 10 years with over 50 sites under construction as of November. In May, HCA announced its agreement to acquire 41 urgent care centers in Texas from FastMed Urgent Care.

Notable Transaction

Sentara Health announced its acquisition of Velocity Urgent Care, previously structured as a joint venture between Sentara and an undisclosed third party. Velocity operates 17 urgent care centers across Virginia with approximately 200 total employees. Sentara currently manages over 100 sites across the NC / VA markets and will aim to expedite its growth strategy within the EMS sector with sole ownership of Velocity. Sentara already plans to open an additional urgent care clinic as part of the platform in early 2024 to serve the Elizabeth City, NC region.



Select Transactions

Month	Acquirer	Target	Sub-Sector	Deal Description
December		 11 free-standing ER departments	Emergency Medicine	HCA Healthcare announced its acquisition of 11 free-standing emergency departments in Texas from SignatureCare Emergency Centers. HCA plans to continue its aggressive expansion into emergency and high-acuity service lines.
November			Urgent Care	McClure Benefit & Risk Administrators announced its acquisition of MedOne Urgent Care, a Central Florida-based provider of urgent care and emergency services.
November		 Huntsville Emergency Medical Services, Inc.	Ambulance Services	Huntsville Hospital Health System and Huntsville Emergency Medical Services jointly announced a merger in November with the aim to improve the quality and access of emergency medical transportation throughout North Alabama.
October			Urgent Care	Blue Cross and Blue Shield of North Carolina has agreed to acquire the 55 urgent care and family medicine clinics of FastMed Urgent Care within the state. The deal is expected to officially close in 2024.

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